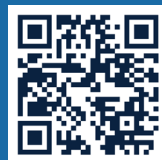


Pennsylvania Tobacco Merchant Education Initiative

What you need
to know about

Act 112 Pennsylvania's Tobacco Youth Sales Law

Protect Your Business
Protect Pennsylvania's Youth



Know Your Responsibility

To protect your business and Pennsylvania's youth, the PA Department of Health sends inspectors to visit stores that sell tobacco to make sure they follow the law. It is your responsibility to train your employees and make sure that you and your employees follow all tobacco sales laws.

State Law - Act 112

- **No sale** of any tobacco product to **anyone under age 21** (*including electronic cigarettes and vaping products*)
- You **must ask for photo ID**
- It is **illegal to sell single cigarettes (loosies)** or other out of package tobacco products including cigars and e-cigs
- Tobacco **must be kept behind the counter** and within view of the cashier or the worker
- You **must get a license** from the PA Department of Revenue

Fines and Penalties

What are the fines and penalties for selling tobacco products to persons younger than 21 years of age?

A person is guilty of a summary offense if they sell or furnish tobacco products to a person under the age of 21.

INDIVIDUALS can be fined between:	BUSINESSES can be fined between:
\$100 - \$250 1st offense	\$100 - \$500 1st offense
\$250 - \$500 2nd offense	\$500 - \$1000 2nd offense
\$500 - \$1000 Subsequent offenses	\$1000 - \$5000 Subsequent offenses

In addition, upon the third conviction of a retailer in a 24-month period, the PA Department of Revenue may, after the opportunity for a hearing, suspend the retailer's cigarette license for up to 30 days. Upon a fourth conviction in any 24-month period, the department may, after the opportunity for a hearing, suspend the license for up to 60 days.

All of These Products are Illegal to Sell to Minors



Loose Cigarettes & Pack of Cigarettes



E-Cigarettes



Blunt Wraps



Cigar (Blunts)



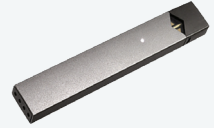
Hookah



Vapor Pen



Chew/Dip



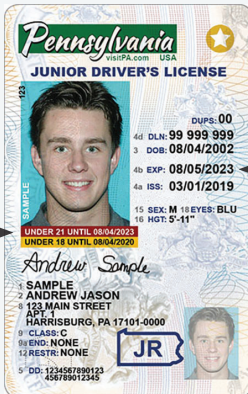
Juul

How do I know if a person is over 21?

Ask for and Check ID

Pennsylvania Legal ID

Do NOT sell tobacco before the date in the highlighted red bar



Make sure the ID is not missing any information and is not expired

- PA State ID Card
- Driver's License
- US Passport
- Military ID

If you are not sure if the ID is legal then do not make the sale!

Dealing with Threats and Difficult Customers

Your safety and the safety of others is very important!

- If a customer becomes angry, remain calm
- Do not apologize
- Do not argue or fight
- Speak in a calm tone
- Point to or show “Age of Sale” or “Proof of Age” sign
- Contact a manager if you need help
- If a customer takes the item and runs away, report it as a theft
- If a customer threatens you or your staff **call 911**

How to Report

Community members are encouraged to report stores that sell tobacco to anyone under the age of 21:

CALL

888-99-SMOKE

TEXT

Text “SMOKE” to 888-99-SMOKE (76653)

ONLINE

PA-TobaccoMerchantEd.org/report



Additional Tobacco Retailer Resources

www.PA-TobaccoMerchantEd.org

www.health.pa.gov/topics/programs/tobacco/Pages/Act-112.aspx

www.fda.gov/tobacco-products/compliance-enforcement-training

www.attorneygeneral.gov/resources/tobacco-enforcement/

www.pactonline.org/tobacco-21-retailer-resources/